# BEFORE THE FEDERAL COMMUNICATIONS COMMISSION WASHINGTON, DC 20554

	)	
In the Matter of	)	
WTB Data Review	)	WTB Docket No. 10-131
	)	
In the Matter of	)	
WCB Data Review	)	WCB Docket No. 10-132
	)	
In the Matter of	)	
MB Data Review	)	MB Docket No. 10-103
	)	

## **Memorandum of Telogical Systems' Ex Parte Presentation to the FCC**

Andrew Woessner

President

**Telogical Systems** 

7900 Westpark Drive

Suite T405

McLean VA, 22102

September, 27 2010

On Tuesday September 21<sup>st</sup>, 2010 members of the FCC (see Appendix A: "List of Attendees") met with members of Telogical Systems' management team to discuss the Data Innovation Initiative. The discussion included the attached PowerPoint presentation outlining Telogical's comments on the FCC Data Innovation Initiative with regards to pricing data as well as specific examples in which pricing data would enable the FCC to better address key issues such as:

- Consumer Protection
- Early Termination Fees
- Bill Shock
- Broadband Availability

After the presentation, the group went into an open discussion of the best publicly available sources of pricing data. Telogical Systems outlined the following:

- Online Advertising
- Print Advertising
- Television Advertising
- Radio Advertising
- Direct Marketing Materials
- Tariffs

Next, the group discussed the many challenges inherent in the collection and structuring of pricing data from the sources listed above. Telogical then spoke to the ways in which this process can be made easier through the application of technology, including:

• Web-monitoring Tools

### • Structured Data Bases

Telogical Systems specifically asserted the need to protect service providers' confidential business information, but indicated that this need could be met by only reporting information at an appropriate level of aggregation. For example, broadband pricing data could be represented as an average price (for all service providers) per speed tier per county.

### Appendix A: List of Attendees

### Telogical Systems:

- Andrew Woessner President and CEO
- Ken Archer Co-Founder and CTO
- Gray Somerville Co-Founder and VP of Client Services
- Bradford Pelletier Account Manager

#### FCC:

- Rodger Woock WCB
- Eric Ralph WCB
- Nick Alexander WCB
- Don Stockdale WCB
- Steve Rosenberg WCB
- Kris Monteith Media Bureau
- Kirk Burgee WCB
- Michael Byrne OSP
- Greg Elin OMD